Project Background

We need to send notifications and reports to customers for some insurance products.

Currently, this business is totally outsourced to an external vendor. Our company needs only to send the flat files generated by Life/J to the external vendor side via HULFT.

We outsource this business using a pricing model of minimum fees plus commission. However, as these products will not be sold any more / these products are being discontinued and the reports to be generated and distributed will be significantly reduced. It seems financially preferable for the company to bring back the business.

This potential solution was designed by our architect.

With this architectural design, Azure is supposed to host the Java application and Azure SQL Database is the database backend.

In terms of file transfer, to be honest, I do not think it is necessary to have such big Azure terms as Azure data store and Azure Data Factory mentioned here. What I need to process are just flat files for report generation. They are not for big data analysis or other fancy purposes.

I need these flat files to be transferred on a daily basis to a specified blob container of my storage account.

Is this within the scope of your team? (very good, everything is clear so far.)

I also would like your team to transfer back to us, on-premises, the files generated in the storage blob container on the Azure cloud.

Is it possible for your team to create a file folder ending with the date on our on-premises file server for each file transfer? Maybe you could also manage the folder rotation? That would be very helpful.

Are you able to send email notifications for every successful or failed file transfer? We will need this information so I’d be grateful if you could set that up.

What phrases and sentences do I need to pass the agenda topic to the other party?

How about

What other alternative solutions would you also be available to offer?

“Does this sound realistic to you? Are there any alternative approaches, or changes you would want to make?” OR

“What do you think of the outline I’ve run through? Does it sound feasible?“

“Does this sound like something your team could help us with?” OR

“Does this seem like a good fit for the scope of your team? What changes would make it fit better / What changes would make it work for you?”